

HR VISION 03 قدم زدن روی زمین

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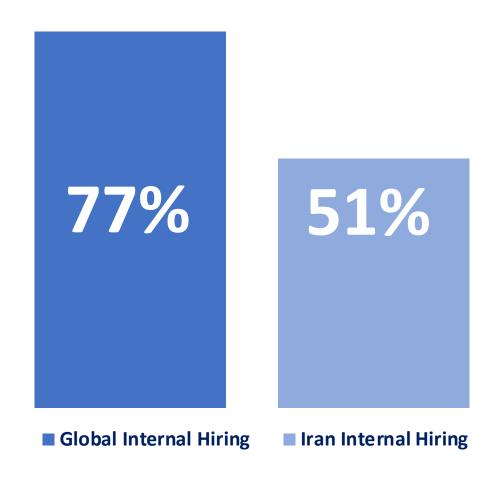


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معاون منابع انسانی گروه اسنپ

معمای استعداد: بسازیم یا قرض بگیریم

Internal Hiring in Leadership Roles





"Also interesting is, that 10 out of 11 **GREAT**

companies selected their top management

team from inside the company."

Jim Collins in Good to Great





Satya Nadella's approach led to Microsoft's transformation from a traditional software company to a cloud-based services provider.

Why internal Hiring is Growing Globally?

- Cultural Fit
- Lower Cost and Risk
- Longer Tenure (internally appointed serve 1.4 years longer)

Do We Always Need to Hire from Within? Absolutely Not!

- Business Transformation
- Lack of Internal Readiness
- Industry Shift



Skill Based Organization: A New Model for Work and Workforce



Use skills to make decisions about work and the workforce

- Skill Based Hiring
- Skill Based Workforce Planning
- Skill Based Pay
- Skill Based Performance Management
- Skill Based Leadership and Management

Skill Based Model Organizations:

Why skills matter more than job title?

- Internal Mobility
- Promote Equity
- Agility and Innovation
- Personalized Development



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